

Waste and Environmental Streetscene Services Contract

BENEFITS REALISATION PART 2 (OPEN)

For contract period January 2013 to March 2017

The origins are:

- a) Procurement Process (identified through Project Board, Elected Member Groups, Project Team and Stakeholder/Soft Market Testing Meetings (PP).
- b) Gateway 4 Review (G4R). c) BCCR : Break Clause Contract Review July 2013

Red = Insufficient progress. Amber =Some progress made but additional focus/efforts required to fully achieve. Green = Desired benefit/outcome/gain realised or on track

QUALITATIVE BENEFITS: Part 2

The current KPI suit (**Appendix 1**) will remain unchanged as a result of the Break Clause Contract Review as no changes to contractual standards have been made. However, a number of budget saving proposals are currently being consulted on that may result in significant changes to agreed contractual standards, as well as introducing new pressures and risks that will need to be accounted for. A new Qualitative Benefits Plan for 2013-2017 and accompanying KPI suit will be produced in response to any agreed changes and implemented no later than August 2013 (End of first stage of the contract period). There will be a continuation of all relevant benefits from the BR1 plan (2006-2013) as well as any new identified benefits.

QUANTITATIVE BENEFITS: Part 2

Agreed savings arising from the Break Clause Contract Review in July 2013 are captured below, as well as relevant benefits from BR1 (2006-2013). In addition this revised plan will record variation orders and compliance with agreed contract prices. Accumulative costs/ benefits will be taken from January 2013

Quantitative Benefits Realisation: Part 2

Waste and Environmental Streetscene Services Contract: 2013 -2017

BR ref	BR description	Benefit Origin	Target amount	Target Date	Progress	RAG Status	Benefit/ risk owner	Accumulative cost benefits £
BR2 (1)	Extension of original fleet life to March 2017 (Except narrow access vehicle	BCCR	£356,000 revenue saving	Aug-13	On track	Green	Contractor	0
BR2 (2)	Reduction in profit Margin on contract to 7.34%	BCCR	£350,000 revenue saving	Aug-13	On track	Green	Contractor	0

BR ref	BR description	Benefit Origin	Target amount	Target Date	Progress	RAG Status	Benefit/ risk owner	Accumulative cost benefits £
BR2 (3)	Improve AWC round efficiency by optimising existing fleet	BCCR	£200K revenue saving (100K per round)	Aug-13	Biffa investigating round optimisation software.	Green	Contractor / client joint	0
BR2 (4)	Removal of cans and paper bring site service due to full AWC roll out	BCCR	£142,000 revenue saving	Aug-13	Completed early November 2012, resulting in additional 50K saving up to Aug 13	Complete	Contractor/ client joint	approx 15K to date
BR2 (5)	Exclusion round removal due to 100 locations being moved to alternative rounds	BCCR	£95,560 revenue saving	Aug-13	Council in consultation with property management companies. Capital funds may be required to change over bin types. Partnership aiming for May removal of round	Green	Contractor/ client joint	0
BR2 (6)	Preferred bidder Prices not exceeded through contract life	BCCR	Tender price for tendered Core Services: £10,249,668 subject to property uplift plus RPI	End of contract period < or = to tendered price	on track	Green	Client	0

BR ref	BR description	Benefit Origin	Target amount	Target Date	Progress	RAG Status	Benefit/risk owner	Accumulative cost benefits £
BR2 (7)	Agreed cost of additional services required during contract term (excluding provisional items) not exceeded	BCCR	n/a	End of contract period	on track: Bulk recycling round; Exclusion Round; Expansion of garden waste services; Hard to reach round recycling;	Green	Client	0
BR2 (8)	Variation Orders produced for all service changes leading to variations to contract price and contracted standards	BCCR	100%	Mar-17	VO's signed and agreed for BR2: 1,2 and 5 above	Green	Client	n/a
BR1(20)	Embrace the concept of Best Values in all Service Delivery	PP	Not specified	Not specified	Charging mechanism introduced for school waste collection to drive recycling performance (free recycling) Target Income £180K pa from 2013/14	Green	Not Specified	0
BR1 (21)	To obtain external funding by joint client/contractor initiatives	PP	50K pa	life of contract	2013 funding opportunities being explored	Green	Contractor/client joint	0
BR1 (37/38)	Defaults arising from application of contract default procedure	PP	None Specified	None Specified		Green	Client	0

